

Introductions



Ellen Riddleberger
Senior Vice President
McAllister & Quinn

- Manages a broad range of nonprofit and governmental clients and helps to develop and implement the practice's goals.
- Specializes in providing strategic government affairs and grant development services for her clients.
- Former Chief of Staff and Appropriations Associate Staff for Congresswoman Lucille Roybal-Allard (D-CA), serving over 11 years.

About McAllister & Quinn

Washington, D.C. based consulting firm

- Founded in 2004, 20 years in business.
- Specializes in providing comprehensive grants consulting, grantsmanship trainings, and strategic government relations services for a wide variety of over 200 clients.

100+

Experienced staff from Congress, government agencies, nonprofits, and colleges and universities

400+

Grant consultant network of subject matter experts, writers, coaches, reviewers, and agency specialists

\$16B

In competitive grant funding from across a broad spectrum of federal agencies, foundations, and other sources

Nonprofit & Public Agencies Practice



Agenda:

- **Federal Budget and Appropriations - Where We Are In The Process**
- **Outlook For Federal Grant Programs**
 - Grant Terminations and Program Eliminations
 - Federal Grants In The New Administration
- **Diversifying Funding Streams:**
 - Congressionally Directed Spending Projects or “Earmarks”
 - State and Foundation Grants

Federal Budget and Appropriations Process

Federal Budget and Appropriations Process Overview

President's Budget

- Typically submitted in February
- Skinny budget May 2, 2025; details on May 30, 2025
- Does NOT have force of law
- Covers both mandatory (entitlements) and discretionary spending

Congressional Budget Resolution

- Typically passed by April (not required and non-binding)
- Includes mandatory and discretionary spending
- Included reconciliation instructions
- Senate adopted February 21, 2025, and House adopted February 25, 2025

Congressional Budget Reconciliation

- H.R.1, "One Big Beautiful Bill Act"
- Can only include items with budgetary impact - primarily tax and mandatory spending
- Cannot be filibustered, need only 51 votes in Senate
- Passed July 3, 2025, and signed into law July 4, 2025

Annual Appropriations Process

- Covers all discretionary spending – funding that goes out to agencies for govt. functions and grants
- Deadline is end of Fiscal Year, September 30, but Congress rarely meets this (in FY25, Congress passed CR on March 14, 2025)

The Federal Appropriations Process

www.jm-aq.com

House and Senate Appropriations Subcommittees
hold hearings and begin to draft 12 bills



House and Senate Appropriations Subcommittees
and full committees markup and approve
appropriations bills



House and Senate Appropriations Committees
approves versions of bills, and send to Floor for a
vote by the whole Chamber



House and Senate Appropriations Committees
conference bills



Reconciled Appropriations Bills passed by both
Chambers and signed into law



Federal Grants in the New Administration

Federal Grants in the New Administration

- **The first six months of the second Trump Administration have been chaotic.**
 - DOGE cuts eliminating entire agencies, programs, cancelling existing obligated funds
 - LOTS of lawsuits still pending
- **What to do if your Federal grant was cancelled:**
 - Appeal
 - Involve your elected officials
 - Potentially join ongoing litigation

Just Security: [Litigation Tracker: Legal Challenges to Trump Administration Actions](#)

National Council of Nonprofits: [A Nonprofit Checklist: What to do When Your Federal Grant or Contract is Terminated](#)

McAllister & Quinn: [What to Do If Your Federal Grant Gets Cancelled: A Guide for Nonprofits](#)

Changes to the Federal Grant Landscape

- **Changes to grant solicitations:**
 - Inclusion of language restricting DEI, gender identity, climate change programs/terms
 - Inclusion of language prohibiting services to undocumented individuals
 - Changes are often inconsistent with current law
- **Still possible to apply without compromising your mission**
 - “Low Income” or “First Generation Students” vs. specific racial groups
 - “Ocean Acidification” or “Extreme Weather Events” vs. “Climate Change”
 - Emphasize that programs are open to all who are eligible

Changes to the Federal Grant Landscape

- **Grants released later than forecasted and with shortened deadlines**
 - Expected more regulated timelines in the coming 2026 fiscal year
 - Result of both scrubbing of grant solicitations and delay FY25 final spending package
- **Changes to solicitations reflecting the current administration's priorities**
 - Broader eligibility generally (taking out focus on spec. pops.)
 - Human Trafficking
 - Potential focus on Charter Schools
 - Potential focus on foster youth (Melania Trump priority)

Department of Justice

Community Oriented Policing Services (COPS)

- School Violence Prevention Program (due 6/18/25)

Office of Violence Against Women (OVW)

- Grants to Reduce Domestic Violence, Dating Violence, Sexual Assault, and Stalking on Campus Program (due 7/8/25)
- Grants to Engage Men and Youth in Preventing Domestic Violence, Dating Violence, Sexual Assault, and Stalking Program (due 7/8/25)
- Sexual Assault Services Community-Based Services Program (due 7/25/25)
- Grants to Enhance Community-based Services for Survivors of Domestic Violence, Dating Violence, Sexual Assault, and Stalking Program (due 8/1/25)

Department of Health and Human Services

Administration for Children and Families (ACF)

- Sexual Risk Avoidance (due 7/22/25)
- Maternity Group Home (due 7/23/25)
- Transitional Living (due 7/23/25)
- Helping Every Area of Relationships Thrive - Adults (HEART) (due 7/29/25)
- Family, Opportunity, Resilience, Grit, Engagement – Fatherhood (FORGE Fatherhood) (due 7/29/25)
- Relationships, Education, Advancement, and Development for Youth for Life (READY4Life) (due 7/29/25)

Substance Abuse and Mental Health Administration (SAMHSA)

- Targeted Capacity Expansion(TCE): Special Projects (due 7/15/25)
- Project AWARE (Advancing Wellness and Resiliency in Education) (forecasted)
- Implementing Zero Suicide in Health Systems (forecasted)
- Behavioral Health Partnership for Early Diversion (forecasted)

McAllister & Quinn: ACF Transitional Living Program Grant Helps Homeless Youth

Housing and Capital Funding

Department of Commerce (DOC) Economic Development Administration

- FY25 Disaster Supplemental (rolling)
- Public Works and Economic Adjustment Assistance Programs (rolling)

Department of Housing and Urban Development (HUD)

- Advancing Building Technology Grant Program (due 7/24/25)
- Lead Hazard Reduction Grant Program (due 8/14/25)
- Continuum of Care Builds (CoC Builds) (was due 6/26/25, annual opportunity)

McAllister & Quinn: New EDA Grant Opportunity: Federal Funding for Disaster Recovery and Resilience Now Available

Department of Agriculture (USDA)

These opportunities were released in May 2025 and were due in June 2025 and are released annually.

Opportunities:

- Farmers Market Promotion Program (FMPP) (expected June 2026)
- Local Food Promotion Program (LFPP) (expected June 2026)
- Community Food Projects Competitive Grants Program (expected June 2026)

Diversifying Your Nonprofit's Funding

Earmarks: Another Source of Federal Funding

- Community Project Funding (House)/Congressionally Directed Spending (Senate) - better known as “Earmarks”
- Direct way to bring funding to Members’ States and Districts
- Practically, an earmark is a set-aside for a particular project within a designated federal account – grant written for you.
- Returned in FY22 with rigorous transparency requirements.
- Earmark process: Important to follow deadlines and eligibility requirements which vary from year to year



State and County Grants

- **State grants provide stable, often multi-year funding that helps nonprofits sustain essential programs and services, especially in areas like health, education, and social services.**
 - Receiving a state grant can help scale impact and enhance credibility, making it easier to attract additional funding from foundations or private donors.
- **California Community Reinvestment Grants Program**
 - The program provides grants to local health departments and community nonprofits to support reentry services such as job placement, behavioral health treatment, legal aid, and medical care for communities impacted by past drug policies.
 - Forecasted for August 11th with an expected September deadline.
 - Past awards have been between \$600K - \$3M over 3 years (up to \$3M total)

[California Community Reinvestment Grants Program - California Grants Portal](#)

Foundation Grants

- Foundations gave out a record \$109.81 billion in grants in 2024. This translates to 100,000+ individual grants.
- Giving by foundations represented 19% of total giving in 2024, same as the previous year.
- We are already starting to see foundations stepping up to counter federal grant cuts:
 - California Wellness Foundation
 - Gates Foundation

Foundation Directory Online via Candid is the gold standard for finding Foundations

Cal Wellness Commits a Record \$67 Million To Support Health and Racial Justice

McAllister & Quinn: Can Your Nonprofit Benefit from Foundation Grants? Yes!

Opioid Settlement

- States and local governments are distributing billions of dollars to nonprofits serving people and families most affected by the opioid crisis or providing addiction prevention services.
- Opioid abatement funds are the result of legal settlements with opioid manufacturers, distributors, and retailers. These funds are intended to remediate the harm caused by the opioid crisis, through prevention, treatment, recovery, and support services.

Read more on our Website: [How Nonprofits Can Access Opioid Abatement Funds](#)

McAllister & Quinn Success

- \$1.7M to a Child and Family Services Organization, from LA County's Department of Mental Health, for mobile crisis outreach services to homeless populations in Los Angeles County.
- \$1.09M to a Nonprofit from the Massachusetts Department of Mental Health to provide the treatment, rehabilitation and support services needed to enable adults with severe and persistent mental illness to engage in an individual process of recovery.
- Since 2017, we have helped our clients prepare over **600 foundation grant applications** that won nearly **\$96 million in awards**:
 - \$500K to a Family Services Agency from the Laura and John Arnold Foundation in support of their holistic defense program which provides low-level offenders with wrap-around services as an alternative to incarceration.



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Winning Strategies. Proven Track Record.

Questions?

Have additional questions or want to learn more about our services?

Contact:

Ellen Riddleberger

eriddleberger@jm-aq.com

Nonprofit & Public Agencies – McAllister & Quinn

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1625 Eye Street, NW Suite 750 | Washington DC 20006 | phone (202) 296-2741 | fax (202) 296-2751 | www.jm-aq.com